

FORD

Component
Manufacturing
Limited

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Our Ref: JJS/CP

9 June 2005

Mr Ben Llewellyn
Export Credits Guarantee Department
PO Box 2200
2 Exchange Tower
Harbour Exchange Square
LONDON
E14 9GS

Dear Mr Llewellyn

I am writing in connection with ECGD'S consultation on anti-bribery and corruption procedures.

I do recognise that the deterrence of bribery and corruption is important, however I feel that this is already achieved by sanctions under UK law.

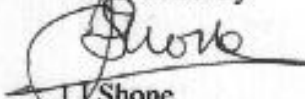
Therefore, I would like to express my concerns that if ECGD adopts any new complex or restrictive measures, bureaucratic or otherwise, it will make ECGD less competitive, by placing an additional burden on our business via our own customers, or by being unworkable for ECGD's customers.

Ford Component Manufacturing Ltd is an award winning, highly successful specialist in the precision machining of components for the aerospace, defence and general engineering industries, to customers operating in already difficult global markets.

Ford is a privately-owned SME, currently having a turnover of around £9 million p.a. and employing almost 200 people in an area of the country with a high level of unemployment, but with ambitions to expand the firm and increase the security and prosperity of the Company and its workforce.

I would like to point out that this issue will affect our Company because we supply firms who access export credit. An uncompetitive ECGD would have a detrimental knock-on effect on our Company and our employees, and I urge you to reconsider adopting uneconomic or unworkable counter-measures for something which is already a burden on the industries which we serve.

Yours sincerely


J.J. Shone
Managing Director



Company No: 384775 England
Directors: R.G. Ford FCA,
M. Ford, J.J. Shone, T. Noble.