

From: John Burbidge King [jburbidgek@btopenworld.com]
Sent: 22 March 2006 20:36
To: Ben Llewellyn
Subject: ECGD Representation Agents
Ben,

Thanks for a hard copy of the final recommendations and the invitation to make a final representation.

I have carefully read Annex C on the Agent's Identities and Security of Information and it seems to me a very practical and sensitive approach.

My only observation would be that under para 3 ECGD's Obligations, I guess ECGD would also be liable to be forced into disclosure in the event of the criminal investigation of your client and that possibility is not clearly stated sufficiently to alert a client to that effect.

We are about to start up Interchange Solutions Limited (18/4/06) and our proposition is to advise, assist and provide the tools and processes for UK exporting companies to knowingly or unknowingly avoid bribing for overseas contracts. Not immediately, but maybe later, we may be in a position to offer an escrow service for agents details. We will also be dealing with the issues I presented to you and your colleagues. Recently we presented to the SFO investigators at the invitation of the Director, Robert Wardle. They are interested in our novel approach. If you feel that we might fit the bill of being an independent auditor on behalf of ECGD, that is a role we could fulfil in the near future, given that we have conducted this sort of activity in the past and we have a process in place to do this which can be modified to suit a clients requirements. If this resonates, we would be happy to discuss this further with you or your colleagues.

Thank you again for inviting me to participate in these important representations where I hope I have delivered some value.

Please do not hesitate to contact me if we can be of further service,

Best rgds

John

John Burbidge-King
29 Hill Road, Oakley,
Basingstoke, RG237HS, UK
Tel/Fax +44 (0) 1256 782019
Mob +44 (0) 7711 795743
Car +44 (0) 7775 726077

PLEASE NOTE: THE ABOVE MESSAGE WAS RECEIVED FROM THE INTERNET.

On entering the GSi, this email was scanned for viruses by the Government Secure Intranet (GSi) virus scanning service supplied exclusively by Cable & Wireless in partnership with MessageLabs.

Please see <http://www.gsi.gov.uk/main/notices/information/gsi-003-2002.pdf> for further details.

In case of problems, please call your organisational IT helpdesk