



2 Exchange Tower
Harbour Exchange Square
London E14 9GS
Telephone: 020 7512 7035
Email: consultation@ecgd.gsi.gov.uk

19 May 2009

Dear Sir/Madam,

Consultation on the introduction of a product guaranteeing reimbursement of UK confirming banks under letter of credit arrangements

- 1 This letter is being sent further to the consultation on the introduction of a product guaranteeing reimbursement of UK confirming banks under letter of credit arrangements launched by ECGD on 8 May 2009. A copy of this letter is being sent to all Consultees listed in Annex C of the Consultation Document.
- 2 The purpose of this letter is to inform Consultees that, subject to paragraph 3 below, ECGD will be continuing to liaise with the banking community, i.e. potential participants in the proposed letter of credit guarantee scheme (LCGS), during the consultation period on technical and operational issues relating to the practical implementation of the LCGS.
- 3 Any discussion or correspondence with the banks will be strictly without prejudice to the consultation process. ECGD will not be making any final decisions, including any decision as to whether or not to launch the scheme at all or in relation to the specific terms of the scheme, before the consultation period has ended and it has conscientiously considered all the comments made by Consultees. If, after the consultation process is complete, ECGD decides that it is to launch the scheme, there is expected to be an urgent need to negotiate and implement it with all of the required operational systems in place as quickly as possible. In order to be able to do so, it is necessary to undertake this further ground-work in relation to technical and operational aspects of the scheme with the banks.
- 4 The banks are, in any event, expected to make formal representations in relation to their views on the proposals made in the Consultation Document. To the extent that any discussions or correspondence with the banks relate to the subject matter of the Consultation Document, such discussions and correspondence will be published as part of the consultation process. However, ECGD does not propose to publish detail of discussions and correspondence relating purely to operational and technical matters relating to the practical implementation of a scheme.

- 5 As stated in the Consultation Document, ECGD will publish its response setting out the decisions made, having taken into account the representations received.
- 6 Any questions about this letter should be addressed to me; my contact details are:

Nina Lefley
Export Credits Guarantee Department
PO Box 2200
2 Exchange Tower
Harbour Exchange Square
London E14 9GS

Tel: 020 7512 7035
Fax: 020 7512 7271
Email: consultation@ecgd.gsi.gov.uk

- 7 An electronic version of this letter can be found at www.ecgd.gov.uk. Copies of this letter may be made without seeking permission. Printed copies and other versions of the document may be made available in Braille, some other languages or audio cassette on request to me.

Yours faithfully,



Nina Lefley