

**AIRBUS**

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18 Nov 2005  
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Copy Patrick Crawford CEO

### ECGD Public Consultation

We have seen the Interim Response published by ECGD on 21 October 2005 following the Public Consultation launched on 18 March 2005.

Though we recognise that ECGD has taken into account some of the points raised by Industry in its response to the Public Consultation, several proposals contained in the Interim Response still raise concerns for us.

These concerns, many of which existed in the initial Public Consultation and others that are new to the Interim Response, have been addressed in a comprehensive and constructive manner by the CBI response. This response puts forward detailed new proposals which, if adopted, will ensure that the outcome of the consultation process is a set of practical and workable procedures which will contribute to the development both of ethics and business.

Concerning specifically Airbus' participation in the Public Consultation process, we wish to draw ECGD's attention to the fact that the absence of an Airbus response entirely separate from the CBI's must not be misinterpreted. We are an active member of the CBI and we believe that in this instance an additional individual response would not add to the variety or the weight of the arguments expressed in the CBI's response to which Airbus contributed. In effect, ECGD should consider that the CBI's response to the Interim Response is also that of Airbus.

Airbus remains fully committed to ECGD's objective of ensuring that taxpayers' money is not used to finance transactions tainted by bribery and/or corruption and is confident that Industry and ECGD can work together to finalise a practical and acceptable set of procedures.

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**AIRBUS**

We look forward to a swift resolution of the outstanding points.

Yours faithfully

A handwritten signature in black ink, appearing to read 'B. Debains', with a long horizontal stroke extending to the right.

**Benoit Debains**  
**SVP Financing and Treasury**